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Price List for our high quality and high Efficiency solar Cells

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Duisburg Solar GmbH <info@duisburg-solar.com>

19 juli 2017 20:29

Till: info@duisburg-solar.com

Dear Madams & Sirs,

The good news: we have increased our capacities **decreased our prices** for our high quality and high efficiencies for Q3/2017. Quality wise: All the solar cells have good quality no cracks and others. The colour is the same. The efficiency is the same

Are you solar panel manufacturer? If so, as innovative company we can offer you our high quality and high efficiency solar cells as 3BB, 4BB and 5BB or even more variants such as 12BB.

Our high quality and high efficiency solar cells are available with dimensions 156 mmx156 mm and/or 156.75 mmx156.75mm and/or 125 mmx125 mm and/or 126 mm x126 mm or customized dimensions.

You find our current price list for Q3/2017 attached. All previous price lists are not valid.

Please note that, the given prices are for small quantities and spot buying only such as 1 Palette (28,800 pcs.). Small orders are also welcome. Delivery terms are EX WORKS Duisburg, Germany. Other delivery terms as CIF, CIP; DAP, etc. can be offered.

If you are interested in larger quantities or in long term supply, please send us your specific demand.

In case of interested, please send us your demand indicating the following: model, type (mono or poly), quantity needed (pieces or MW), bus bars (3BB, 4BB or 5BB or more), Power (W), Efficiency (%), target price if any, destination (airport or sea port), etc.

Currently 4BB is still the mainstream, but we will gradually switch to 5BB (depend on market trend) and produce 3BB customized products from time to time, even solar cells with **continuous bus bars** in front and back side are available.

Colored solar cells for **BIPV** applications are also available.

Besides high efficiency standard polycrystalline and monocrystalline solar cells, new in Q3/2017 are the following solar cells:

- **Additional production capacity increasing** up to 150 MW in this year 2017, 300 MW in coming year 2018 and 600 MW in 2019 and 1.5 GMW in 2020.
- 5 inch standard monocrystalline and polycrystalline solar cells available in dimensions 125mmx125mm and **126mmx126mm**, 2BB and 3BB
- 6 inch monocrystalline and polycrystalline **PERC** solar cells in dimensions 156mmx156mm and

156.75mmx156.75mm, 3BB, 4BB and 5BB

- Customized standard monocrystalline and polycrystalline solar cells with **continuous** bus bars in front and back side.

We are very interested to build a good and long term business relationship with you and your company.

We will be glad to receive your kind inquiries and kind feedback (target prices), so that we can improve our services for you and your enterprise.

For further questions please do not hesitate to contact us.

Your earliest reply will be much more appreciated.

P.S.: if you are not responsible for purchasing/buying, please forward our message to your purchasing / buying department. Thanks a lot in advance for your kind support.

Best regards

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